

# Local Market Update – March 2015

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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Charlotte Regional Realtor® Association

## Lake Wylie

**+ 48.3%**

Change in  
New Listings

**+ 34.1%**

Change in  
Closed Sales

**+ 7.7%**

Change in  
Median Sales Price

### March

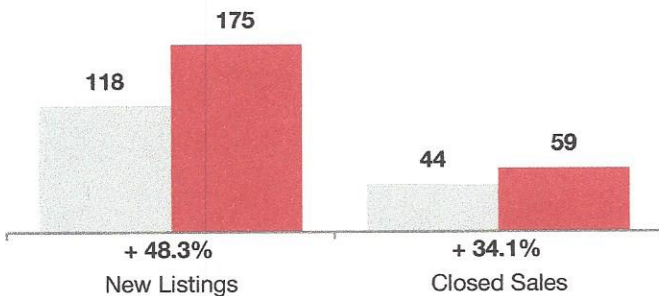
### Year to Date

|  | 2014      | 2015      | + / -   | 2014      | 2015      | + / -   |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings                             | 118       | 175       | + 48.3% | 275       | 396       | + 44.0% |
| Closed Sales                             | 44        | 59        | + 34.1% | 100       | 169       | + 69.0% |
| Median Sales Price*                      | \$298,959 | \$322,000 | + 7.7%  | \$303,000 | \$288,000 | - 5.0%  |
| Average Sales Price*                     | \$331,152 | \$336,638 | + 1.7%  | \$331,986 | \$305,783 | - 7.9%  |
| Percent of Original List Price Received* | 94.0%     | 95.8%     | + 1.9%  | 93.4%     | 94.5%     | + 1.2%  |
| List to Close                            | 134       | 170       | + 26.6% | 150       | 157       | + 4.7%  |
| Days on Market Until Sale                | 105       | 109       | + 3.8%  | 119       | 101       | - 15.0% |
| Cumulative Days on Market Until Sale     | 114       | 143       | + 26.3% | 138       | 124       | - 10.5% |
| Inventory of Homes for Sale              | 407       | 420       | + 3.2%  | --        | --        | --      |
| Months Supply of Inventory               | 8.0       | 5.6       | - 29.5% | --        | --        | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

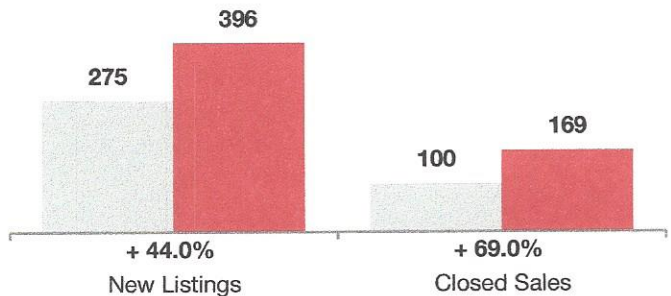
### March

2014 2015

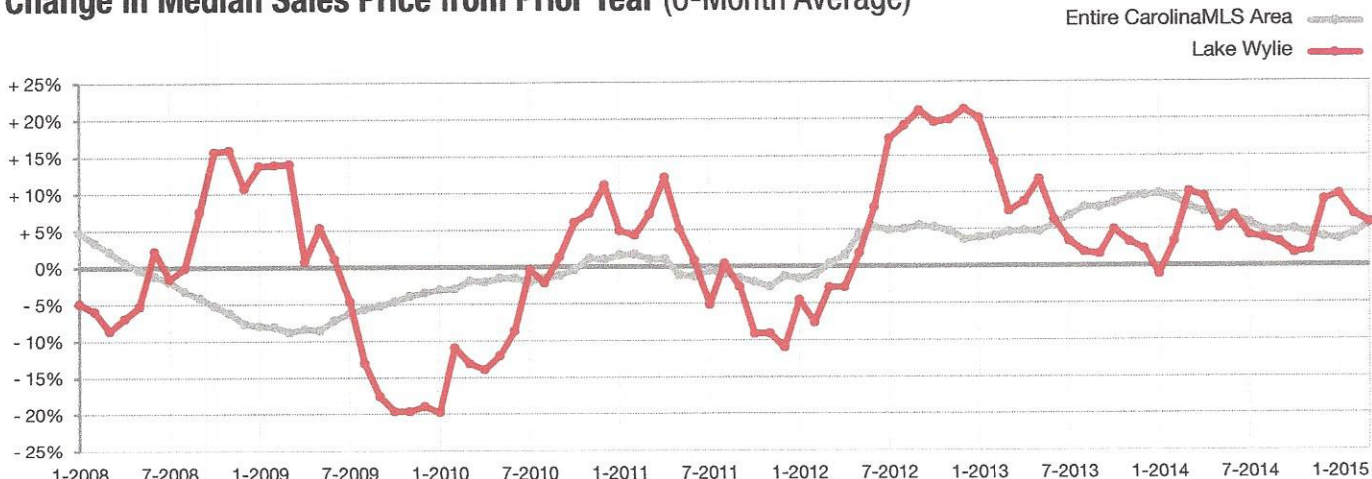


### Year to Date

2014 2015



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of April 6, 2015. All data from CarolinaMLS. Report provided by the Charlotte Regional REALTOR® Association. Powered by 10K Research and Marketing.